

A blue line drawing of several skyscrapers of varying heights and widths, arranged in a cluster. The drawing is composed of simple lines and is positioned on the left side of the slide.

UOB Group First Half 2013

***Strong Fundamentals with Record Earnings,
Managing Risks for Sustainable Growth***

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Deputy Chairman & Chief Executive Officer**

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Record Earnings in 1H 2013

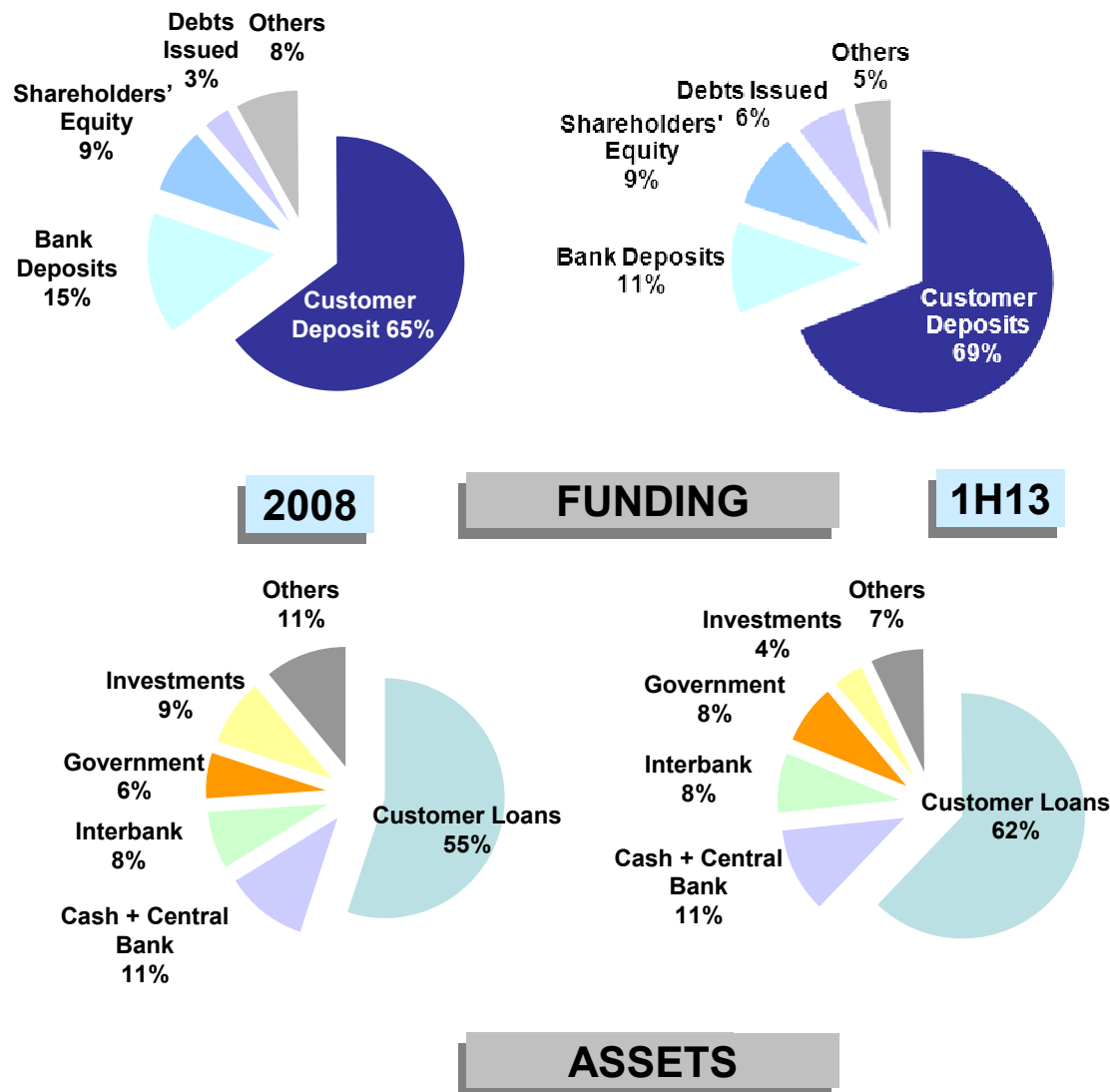
- **Profit: Achieved 2 consecutive quarters of record profit, bringing 1H 2013 earnings to a new high, backed by strength in core businesses**
- **Net interest income >S\$1 billion in 2Q 2013, a new milestone**
 - **Loans: 11.1% growth year-to-date, pipeline remains healthy**
 - **NIM: Stabilised in 2Q 2013. Function of market conditions and portfolio mix**
- **Fees: Maintained growth momentum, hit new high in 1H 2013**
- **Costs: Well controlled. Continue to invest in building long-term capabilities**
- **Prudent balance sheet management: Improved asset quality, robust capital and liquidity position**
- **Dividend : Declared interim dividend of 20 cents**

Staying Focused on Fundamentals amidst Uncertainty

- **Stable funding base**
 - Increased customer deposits proportion of funding mix
 - All regional subsidiaries are fully self funded in local currencies
 - Reduced interbank funding and diversified funding base with debt instruments

- **Building customer franchise**
 - Increased customer loans proportion of asset mix
 - Key Asian markets now account for c.95% of total loans
 - Reduced size and shortened average duration of investment securities portfolio

Strengthening our Balance Sheet



Capitalising on Rising Intra-regional Flows

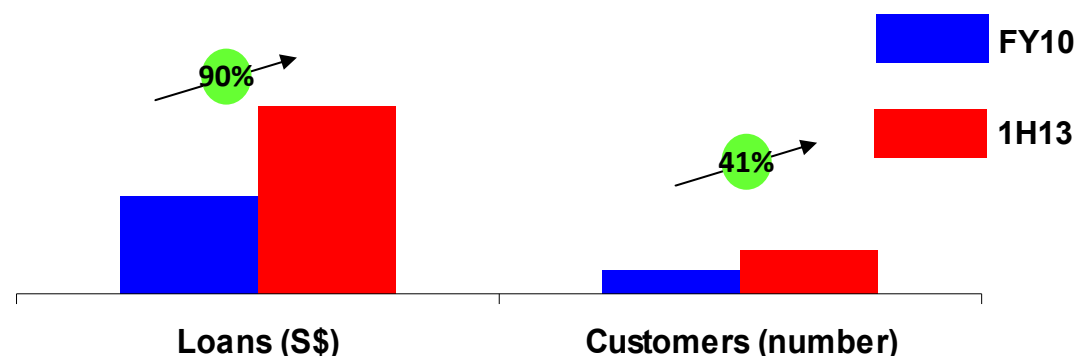
- Facilitating cross-border business flows via dedicated business units

- Launched FDI units in Malaysia, Thailand and China in 1H 2013

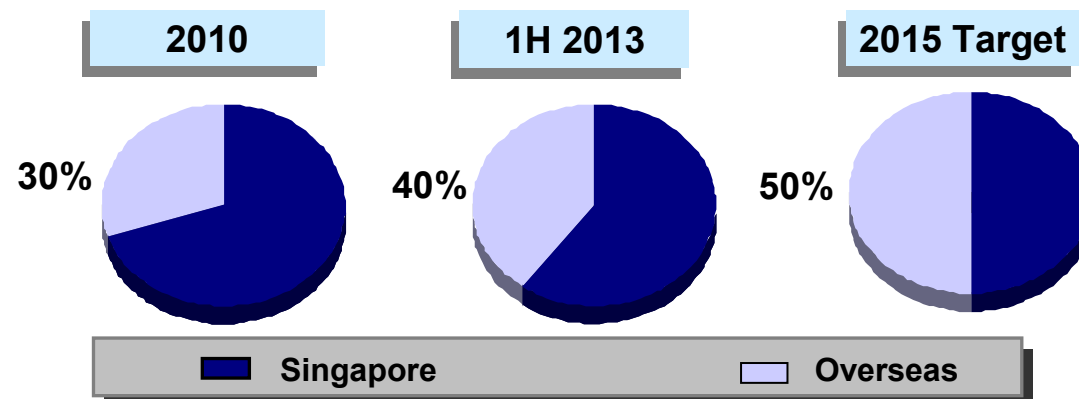
- Well positioned to capitalise on Singapore's role as an offshore RMB centre :
 - Extensive, fully owned regional network
 - Deep customer base
 - Expanding product capabilities

- On track to achieve overseas wholesale profit contribution target by 2015

Growing Number of Intra-Regional Deals



Growing Overseas Wholesale Profit Contribution



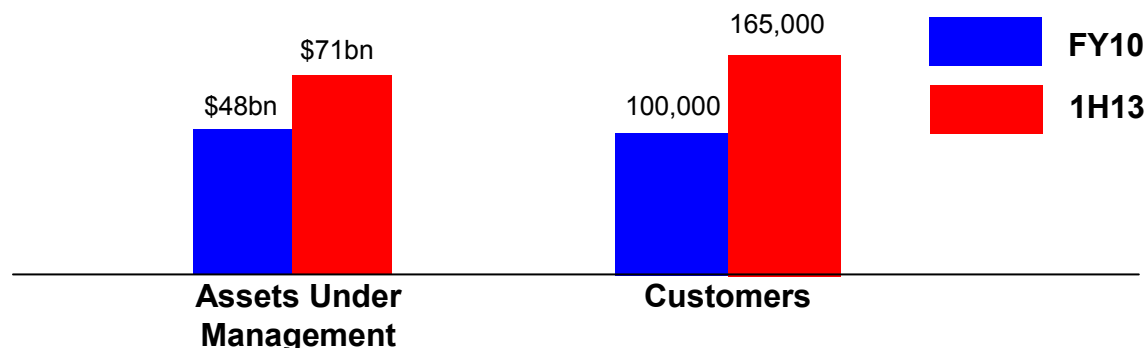
Capturing Rising Asian Consumer Affluence

- **Steady inflows in AUM and customers**

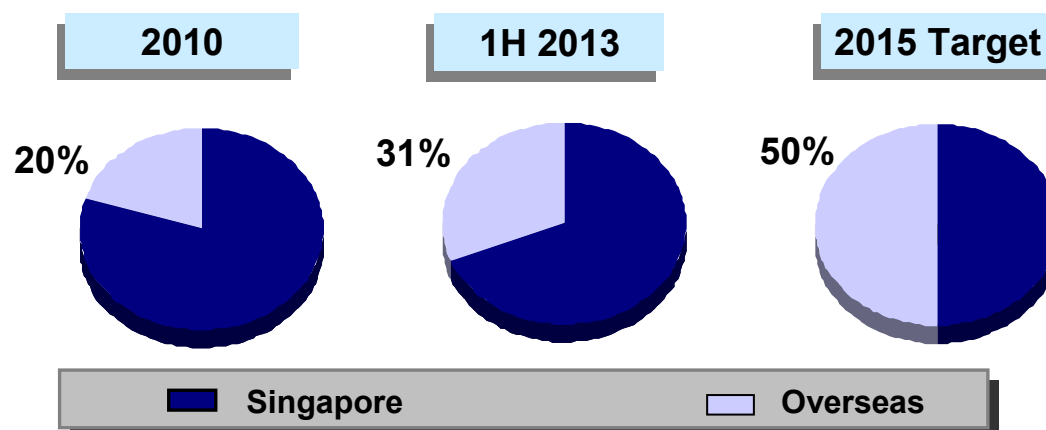
- **From FY 2010 to date,**
 - Grew AUM from \$48bn to \$71bn
 - Expanded customer base from 100,000 to 165,000
 - Increased regional wealth management footprint from 29 to 48 wealth management centres

- **On track to achieve wealth management growth targets by 2015**

Wealth Management Growth Progress



Growing Regional Wealth Management Profit Contribution



Looking Ahead

- **Volatility to persist as the world adjusts to QE tapering. Reflects improving outlook of the US economy, which is a positive development for this part of the world**
- **Fundamentals in ASEAN remain sound, backed by rising intra-regional business flows and consumer affluence**
- **Singapore banking system remains resilient**
- **Well placed to seize opportunities with strong balance sheet, integrated regional network and disciplined approach to growth**